UTSA-SBDC Technology Center

Institute for **Economic** Development
Small Business **Development** Center
Technology Center
The University of Texas at San Antonio

UTSA – Institute for Economic Development

The UTSA Institute for Economic Development (IED) provides ongoing:

- Consulting
- Training
- Technical research and information services

in tandem with University-based assets and resources, and other state, federal and local agencies, to facilitate economic, community, and business development throughout the 79 Counties of South Texas and Region plus Oklahoma and L

UTSA Institute for Economic Development

Each program within the Institute is funded through various state and federal programs, and respective service areas differ according to that particular program's mission.

UTSA – Institute for Economic Development

UTSA-IED PROGRAMS

1. Center for Community and Business Research
2. San Antonio Minority Business Enterprise Center
3. SBDC National Information Clearinghouse
4. SBDC South-West Texas Border Region
5. SBDC International Trade Center
6. SBDC San Antonio
7. SBDC Technology Center
8. Southwest Trade Adjustment

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UTSA SBDC Technology Center

The SBDC Technology Center is one of eight programs of the South-West Texas Border SBDC Network which is a part of the UTSA Institute for Economic Development.

SBDC Technology Center Services

- SBIR/STTR Program
- Technology Commercialization
- Human Capital Project
- Veteran Assistance and Services Program (VASP)
- Supplier Vendor Program
- Bidmatch Program

South-West Texas Border
Small Business Development Center Network
The University of Texas at San Antonio

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UTSA-SBDC Supplier Vendor Network

- One-on-One Counseling
- Training
- Bidmatch Program – Contracting Opportunities
- Networking - Monthly Contractor's Breakfast Meetings in partnership with SABOC

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UTSA-Supplier Vendor Network

- One-on-One Counseling and assistance with certifications and registrations:
  - CCR & ORCA Registration
  - Fedbizopps & Vetbiz Registrations
  - 8(a) Business Plans
  - Assistance with preparation of a capabilities statement to market Small Business Specialist at the local bases.
  - Navigation through the Dynamic Small Business Research
  - Monthly Newsletter with up-coming training and networking plus contracting opportunities

UTSA-Supplier Vendor Network

- **Training**
  - Get Started in Government Contracting
  - Technical Proposal
  - Cost Proposal
  - Introduction to GSA Schedule
  - Wide Area Work Flow – 1 day class
  - Service Contract Act
  - Veterans Boot Camp

UTSA-Supplier Vendor Network

- **Bidmatch Program** - Daily customized internet listing of contract opportunities for:
  - Federal – Fedbizopps
  - State
  - Local
  - Links directly to solicitations
  - $ 100.00 year subscription / $ 90.00 for veterans

UTSA-Supplier Vendor Network

- **Contractor's Breakfast Meetings**:
  - In partnership with The San Antonio Business Opportunity Council (SABOC).
  - Held 2nd Wednesday of every month @ Pico de Gallo Restaurant by The UTSA Downtown Campus.
  - Theme - "Doing business with…. A different agency every month"
  - over 100 in attendance.

S•A•B•O•C
San Antonio Business Opportunity Council

UTSA-Supplier Vendor Network

"Reaching Out to Veterans"

Thru the

VASP PROGRAM

The UTSA - Small Business Development Center (SBDC) and The Technology Center Supplier Vendor Network (SVN) are here to provide veterans with the following resources they need to become a successful veteran-owned business through the Veterans Assistance and Services (VASP) Program:

- Educational Workshops
- Assistance with Business Plans / Loan Preparations
- Business Networking through the Supplier Vendor Network
- BidMatch Program for Contracting Opportunities - $ 90.00 for Veterans
- Free One-on-One Confidential Counseling

Funded in part through a cooperative agreement with the U.S. Small Business Administration and University of Texas at San Antonio

UTSA SBDC Technology Center Supplier Vendor Network

Patricia B. Suarez

UTSA-SBDC Technology Center

Project Manager

patricia.suarez@utsa.edu

(210) 458-2748

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We are here to assist Small Business!

Questions?